

## Governor Inslee Briefing Memo

**FROM:** Schuyler Hoss

**PHONE:** 360-239-1317

**MEETING:** MEETING WITH REPRESENTATIVES OF THE CHINESE ACADEMY OF SCIENCES

**DATE/TIME:** February 12, 2015 11:30 am to 11:50 am

**LOCATION:** Governor's Office

**ATTACHMENTS:**

---

**MEETING OVERVIEW:** This is a meeting with senior officials of the Chinese Academy of Sciences (CAS) and CAS Holdings. Prior to this meeting they will be signing a Memorandum of Understanding with our Department of Commerce related to the building of two Methanol Conversion facilities in Washington State. CAS Holdings is the commercialization arm of the Chinese Academy with the value of this deal is estimated to be over \$2.5 billion dollars. The local operation uses the dba of Northwest Innovation Works.

**Greeting:** Ni-hao (NEE-HOW)

There are two key executives in this meeting

### **Deputy Secretary General of the Chinese Academy of Sciences**

**Pronunciation:** Sur Name: TAN (TAHN)  
First Name TIENIU

**Address as:** Mr. Deputy Secretary

### **Chairman of the Chinese Academy of Sciences Holding Company**

**Pronunciation:** Sur Name: WU (WU)  
First Name Lebin

**Address as:** Mr. Chairman

**DESIRED MEETING OUTCOME:** To express your appreciation and support for the major investment of CAS Holding in Washington and to encourage future investments.

### **TOP TALKING POINTS:**

- YOU are excited about the methanol conversion plants that will convert natural gas ultimately into feed stock for plastics. This process will dramatically reduce carbon emissions as the current source of feed stock China uses is high sulfur coal.
- YOU recognize the prestige of CAS and our honored to have their investment in Washington. YOU hope CAS will consider Washington to be a preferred partner in the commercialization of new technologies.

## Governor Inslee Briefing Memo

---

- YOU hope that we will be able to enter into future relationships on clean technology and other job creating investments.

### **ATTENDEES:**

1. Tan Tieniu, Deputy Secretary-General of the Chinese Academy of Sciences and the Director General of the CAS Bureau of International Cooperation
2. Wu Lebin, Chairman, China Academy of Sciences Holding Company
3. Simon Zhang, CEO, CECC and NW Innovation Works
4. Vee Godley, President, NW Innovation Works
5. Joe Smith, Vice President, NW Innovation Works
6. Charla Skaggs, NW Innovation Works
7. Ed Sapin, NW Innovation Works
8. Rick Desimone, NW Innovation Works
9. Mei Zhang, NW Innovation Works